

BUSINESS

MANAGEMENT

Your Advantage. And Then Some.

Founded in 1992
Management & Technical Solutions
Aerospace & Defense Markets
Small Disadvantaged Business
Headquarters in Huntsville, AL

Additional offices:

Montgomery, AL; Dayton, OH; & Washington, D.C.

**ACQUISITION
LIFECYCLE PLANNING
& EXECUTION**

TRAINING

**ORGANIZATIONAL
DEVELOPMENT**

**BUSINESS PROCESS
IMPROVEMENT**

And Then Some Philosophy

We strive to uphold our And Then Some company culture to continually exceed customer expectations. We are recognized on local, state, and national levels for technical excellence, business ethics, and quality. Being a solutions provider, our employees are our greatest asset. We focus on providing our employees with an environment where their passion for their work, innovative solutions and their And Then Some work ethic is fostered.



*Your Advantage.
And Then Some.*



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ACQUISITION LIFECYCLE PLANNING & EXECUTION

Business Transformation Agency

At the inception of ASI's involvement, the Defense Travel System (DTS) was over 2 years behind schedule, the prime contractor had invested over \$50 million, and the program on the brink of termination. ASI personnel played a key leadership role and assisted in verification of the approach and technical viability of the program. Test and business processes were streamlined. A successful implementation, fielding plan, and documentation were developed. The result – designation of DTS as a major acquisition (ACAT 1AM) program. Today, DTS is available to support about 95% of all DoD business travel, currently operating at over 8100 total sites/activities worldwide. Approximately 69,000 unique users access the system daily.

TRAINING

Team Redstone

ASI helps customers retain and equip the workforce with knowledge and skills to successfully execute the mission. For over 10 years ASI has supported Team Redstone. For the U.S. Army Aviation and Missile Command (AMCOM), we assisted in developing a leadership road map - the AMCOM Leader Development Life Cycle. ASI designs and delivers supporting components such as the Leader Investment for Tomorrow (LIFT and UPLIFT) programs, AMCOM Mentoring Program, and Alumni Programs. The results – AMCOM received the Under Secretary of Defense Acquisition, Technology, and Logistics Workforce Development Silver and Bronze Award. ASI and AMCOM jointly recognized for Excellence in Practice by American Society for Training and Development (ASTD).

ORGANIZATIONAL DEVELOPMENT

AMCOM Command Initiatives Group (CIG)

Since 2003 ASI has provided strategic counsel and management consulting services to the CIG. The CIG supports the AMCOM Commanding General, the Deputy to the Commander, and the AMCOM Chief of Staff by acting as a “think-tank” and business initiative incubator for strategic organizational initiatives. In this role, ASI has assisted AMCOM on hundreds of tasks, projects, and initiatives including the formation, development, and implementation of:

- Soldier Focused Life-Cycle Management Teams – an organizational alignment of weapon system teams that provides Weapon System Product Managers greater control and improved effectiveness of matrixed support personnel;
- Life-Cycle Management Command – an executive-level alliance between multiple flag-level U.S. Army organizations, focused on strengthening the decision making, coordination, and communication among the organizations by creating a consolidated command structure. This structure was designed to improve the support to the Life-Cycle Management Teams and ultimately the products and support to the Warfighter.

BUSINESS PROCESS IMPROVEMENT

U.S. Army Aviation & Missile Command

Quality and continuous improvement are key priorities in both government and private sectors. ASI's team of Lean Six Sigma (LSS) experts have worked across multiple industries to help clients achieve optimal process improvements, elimination of unnecessary tasks / actions and cost management - while maintaining or improving quality. From Fortune 500 companies such as GE, Boeing, PPG Industries, United Airlines, and Nucor Steel, to the AMCOM, our LSS team brings extensive experience in manufacturing, supply chain and transactional or service type environments.

- ASI LSS experts at the Aviation Center Logistics Command (ACLC) at Ft. Rucker, AL were instrumental in ACLC winning the Shingo Public Sector Bronze Medal- lion for excellence in maintenance repair and overhaul.
- An ASI LSS expert actively contributed to an AMCOM project team that in seven months freed up over \$53M in working capital for other uses by the command.

- ASI LSS experts are currently engaged to improve all tiers of the AMCOM supply chain in order to reduce lead time, increase supply chain agility and improve product quality. For one weapon system (helicopter), the team improved activities across four tiers of supply chain cutting lead time by over 33% and cutting raw material supplier lead time by over 60%!

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